

Suggested Interview Questions

- What is a reverse mortgage?
- Why do people do a reverse mortgage?
- What's new with reverse mortgages? How has the reverse mortgage changed?
- Why is it important reverse mortgages are available to seniors?
- When is a good time to do a reverse mortgage?
- How have reverse mortgages helped Seniors?
- How can a reverse mortgage assist with retirement planning and long-term care planning?
- What should one consider when exploring a reverse mortgage?
- What are your suggestions to protect seniors from the lenders who may have entered the reverse mortgage industry from the sub-prime lending arena?
- What should one consider when talking with reverse mortgage lenders?
- What are the costs of reverse mortgages compared to conventional loans?
- Why do people think the costs of reverse mortgages are so high?
- Why would one consider a reverse mortgage instead of a conventional loan or selling their property?
- Clarify some of the myths of reverse mortgages for me.
- What are the negatives of reverse mortgages?
- How are borrowers protected when they do a reverse mortgage?
- Tell me about your book, *Understanding Reverse Mortgages... And More.*
- Why did you decide to write the book?

